



# **Dynamics 365 Business Central for Financial Management & Reporting**

making clever happen



# Today's Presenters



**Blair Scott**

Head of People & Partnerships



**SeckPin Chong**

Senior Dynamics 365 Consultant



**Farid Jalal**

Lead Consultant – Data & Analytics

# Making business better

**We are action oriented and passionate about helping our clients leverage Microsoft technology.**



## Application Specialists

Over 45 Awesome People



## Cloud First

Lead



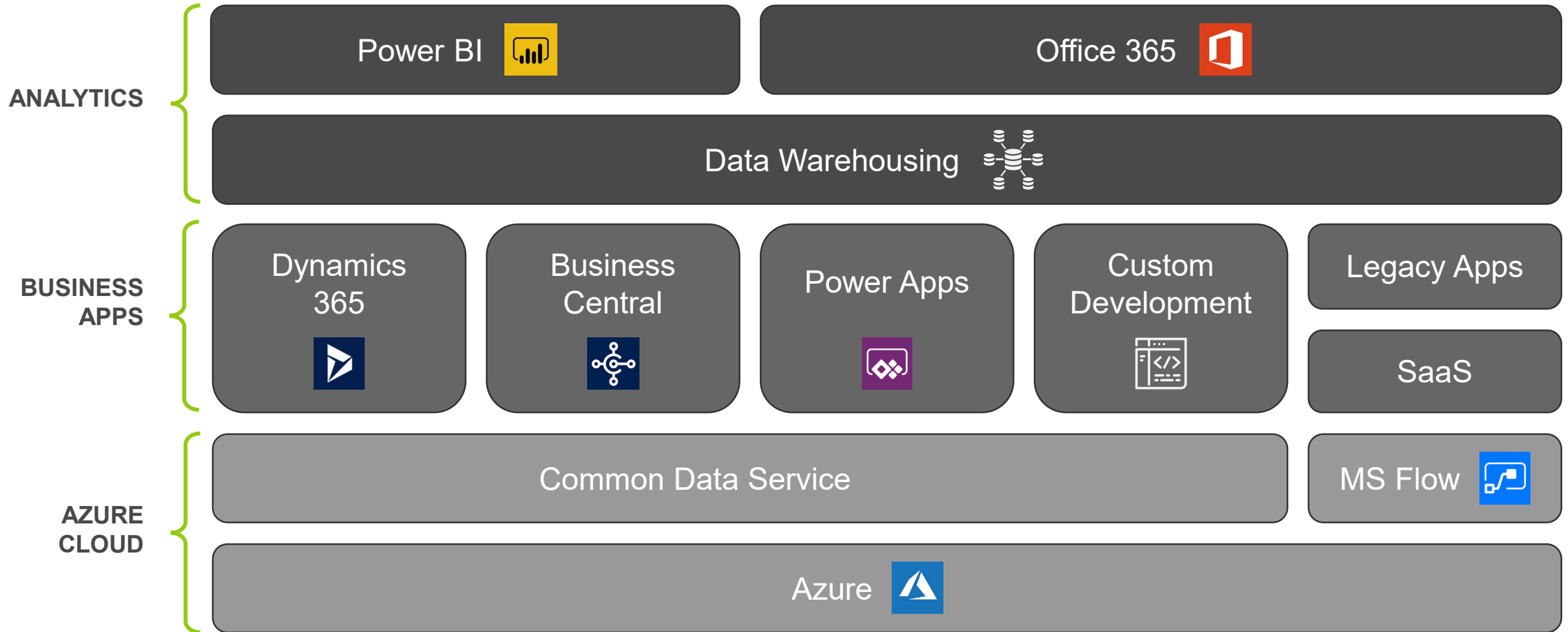
## Gold Competency

Microsoft  
Partner



Gold Data Analytics  
Gold Cloud Platform

# Where do we Specialise?





# Microsoft Dynamics 365

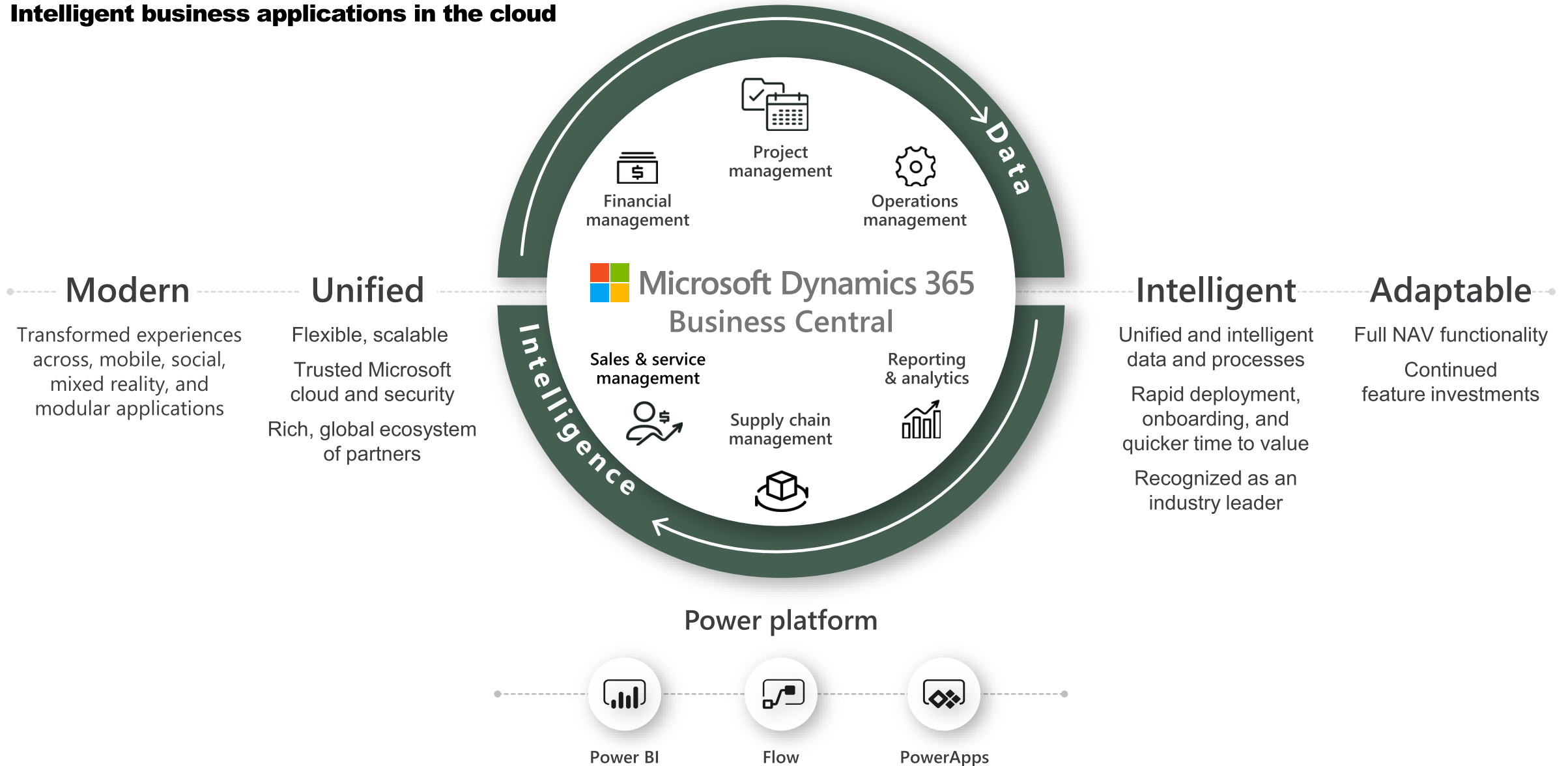
## Business Central

Understanding the solution



# Microsoft Dynamics 365 Business Central

Intelligent business applications in the cloud



# Microsoft Dynamics 365 Business Central

## Core Capabilities

 Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

# Your solution: picking what's right for you?

We can help you choose the best fit



## Cloud

Migrate to Dynamics 365  
Business Central  
(all cloud)

Option 1



## Cloud sync

Experience intelligent cloud  
insights when you upgrade to  
Business Central on-premises

Option 2



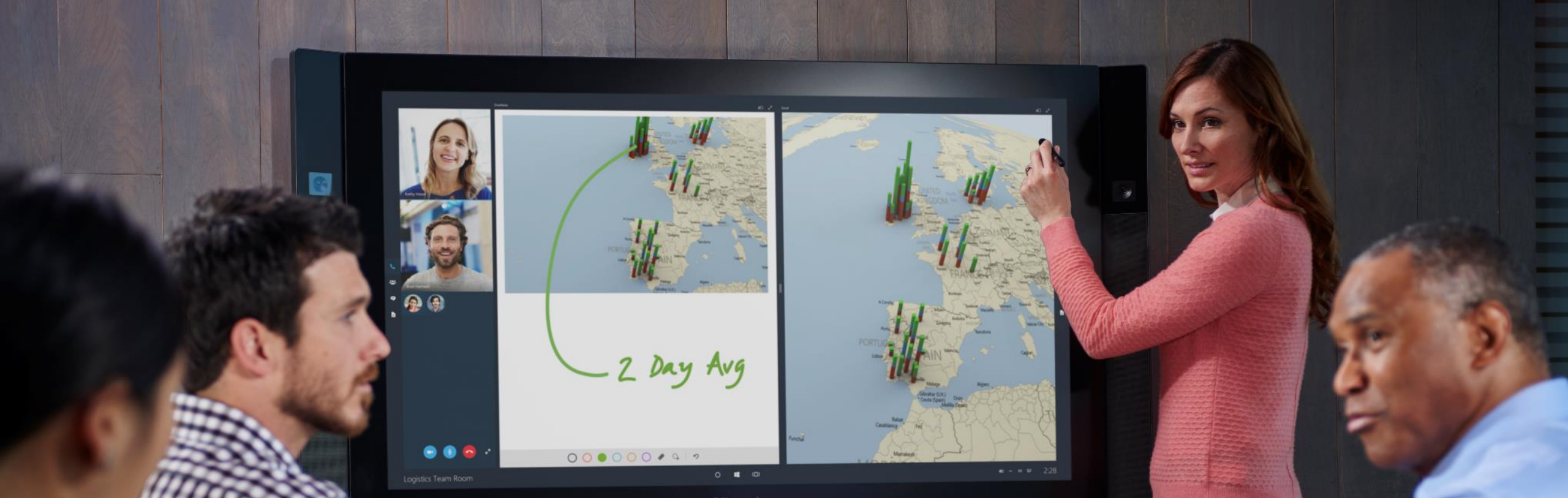
## On-premises

Stay where you are.  
Simply renew your BREP.

Option 3

What are your thoughts about migrating to the cloud?





# Business Financial Reporting Demo

**SeckPin Chong & Farid Jalal**

**So what is the right  
reporting solution for you**



## Why Jigsaw

Jigsaw is specifically designed to accelerate financial management & standardized reporting with data from a range of source accounting systems



### Pre-Configured

Out of the box starter reports for the most common financial reporting



### Rapid

Implementation and training can be completed in days not months



### Extendable

Fully extendable to accommodate financial data from other accounting systems and Excel



### Configurable

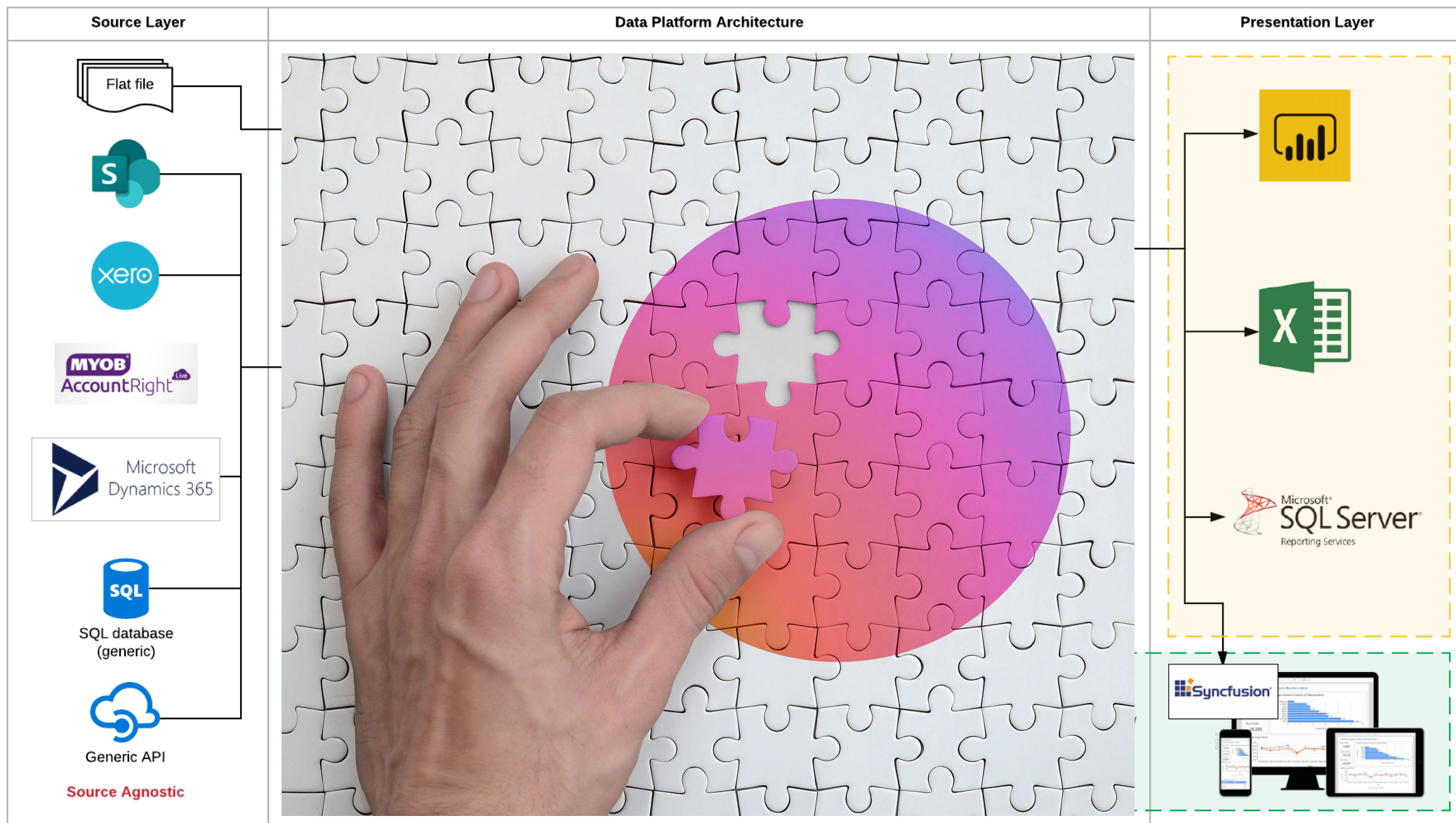
Intuitive UI to configure custom reporting hierarchies and consolidation / inter company elimination rules





# What is Jigsaw?

*Automated reporting & consolidation for the most common financial source systems*



# Picking the right solution for the right job

## Business Central

### Out of the box reporting within Business Central

Single source system

Comfort with paginated reporting based on Account Schedules or OOTB reports

Only GL sourced financial reporting is configurable through Acc. Schedules

Requires C# development team to build customized reporting

Technical development required to integrate other systems' data

Tactical reports without maintaining a "single version of truth" data asset

## Power BI

### Interactive reports directly connected to Business Central

Unique requirements not catered to by OOTB reports

Superior user experience with slice-and-dice, drill-down and drill-through functionality

Build Power BI reports from scratch across different BC modules

In-house business users / analysts to build customized Power BI reports

Easily connect to other systems using the >200 data connectors available

Tactical reports without maintaining a "single version of truth"

## Jigsaw

### Automated reporting & consolidation for common financial source systems

All Power BI functionality and benefits

Streamline complex multi-company, multi-source systems financial reporting

Out of the box starter Power BI reports

Ability to define and manage custom reporting hierarchies easily

Automatic consolidation and intercompany eliminations

Easily extend with other financial and operational data sources

Strategic initiative to maintain a "single version of truth"





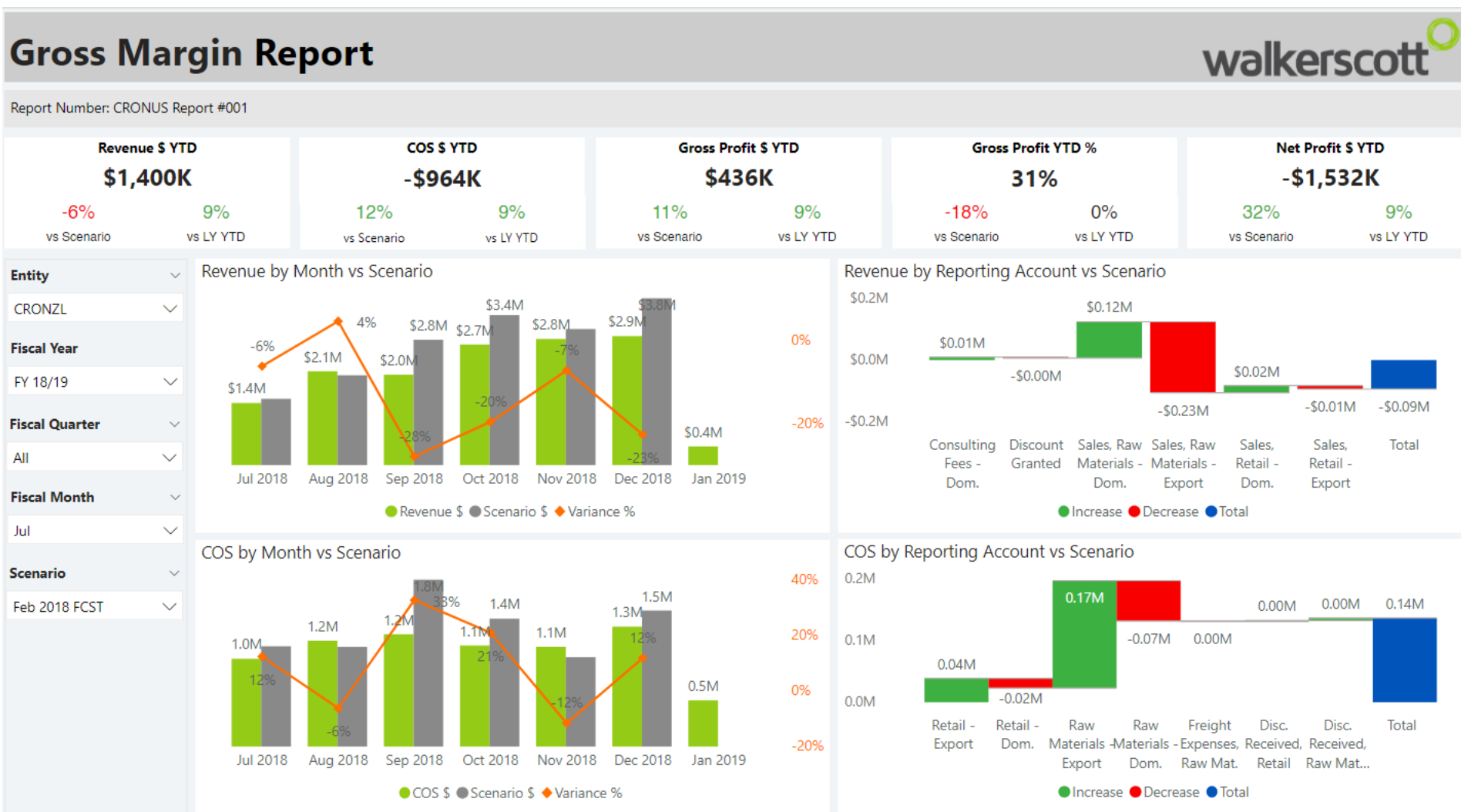
# Thank You

Questions?





# Screenshots





# Screenshots

Income Statement Report										
Report Number: CRONUS Report #002										
Revenue \$ YTD		COS \$ YTD		Gross Profit \$ YTD		Gross Profit YTD %		Net Profit \$ YTD		
\$1,400K		-\$964K		\$436K		31%		-\$1,532K		
-6%		12%		11%		-18%		32%		
vs Scenario		vs Scenario		vs Scenario		vs Scenario		vs Scenario		
9%		9%		9%		0%		9%		
vs LY YTD		vs LY YTD		vs LY YTD		vs LY YTD		vs LY YTD		
Entity	Reporting Account	Actual \$	Scenario \$	Variance \$	Variance %	Actual \$ YTD	Scenario \$ YTD	Variance \$ YTD	Variance % YTD	Full Year Scenario
CRONZL	Revenue									
	▣ Sales of Retail	\$170,982	\$158,593	\$12,389	8%	\$170,982	\$158,593	\$12,389	8%	\$1,898,008
	▣ Sales of Raw Materials	\$1,172,526	\$1,284,791	-\$112,265	-9%	\$1,172,526	\$1,284,791	-\$112,265	-9%	\$14,275,892
	▣ Consulting Fees - Dom.	\$60,157	\$50,486	\$9,671	19%	\$60,157	\$50,486	\$9,671	19%	\$369,497
	▣ Fees and Charges Rec. - Dom.									\$2,350
	▣ Discount Granted	-\$3,595		-\$3,595		-\$3,595		-\$3,595		
	Cost									
	▣ Cost of Retail	-\$192,798	-\$217,389	\$24,591	11%	-\$192,798	-\$217,389	\$24,591	11%	-\$1,671,466
	▣ Cost of Raw Materials	-\$770,868	-\$882,602	\$111,734	13%	-\$770,868	-\$882,602	\$111,734	13%	-\$6,228,297
	▣ Depreciation of Fixed Assets	-\$5,993	-\$5,020	-\$973	-19%	-\$5,993	-\$5,020	-\$973	-19%	-\$1,038,300
	▣ Finance Charges to Vendors	-\$20,698		-\$20,698		-\$20,698		-\$20,698		
	▣ Interest on Bank Balances									\$3,329
	▣ Interest on Bank Loans	-\$2,739	-\$2,466	-\$273	-11%	-\$2,739	-\$2,466	-\$273	-11%	-\$7,588
	▣ Interest on Revolving Credit									-\$89,957
	▣ Mortgage Interest									-\$141,963
	Operating Expenses									
	▣ Building Maintenance Expenses	-\$92,172	-\$78,282	-\$13,890	-18%	-\$92,172	-\$78,282	-\$13,890	-18%	-\$520,445
	▣ Administrative Expenses	-\$23,158	-\$19,883	-\$3,275	-16%	-\$23,158	-\$19,883	-\$3,275	-16%	-\$133,999
	▣ Computer Expenses	-\$18,811	-\$16,319	-\$2,492	-15%	-\$18,811	-\$16,319	-\$2,492	-15%	-\$208,852
	▣ Selling Expenses	-\$45,303	-\$39,242	-\$6,061	-15%	-\$45,303	-\$39,242	-\$6,061	-15%	-\$261,922
	▣ Vehicle Expenses	-\$2,186	-\$1,834	-\$352	-19%	-\$2,186	-\$1,834	-\$352	-19%	-\$14,926
	▣ Other Operating Expenses	-\$26,194	-\$22,739	-\$3,455	-15%	-\$26,194	-\$22,739	-\$3,455	-15%	-\$73,216
	▣ Other Costs of Operations	-\$475	-\$471	-\$4	-1%	-\$475	-\$471	-\$4	-1%	-\$3,357
	▣ Payment Discounts Granted	-\$753		-\$753		-\$753		-\$753		
	▣ Personnel Expenses	-\$509,095	-\$437,081	-\$72,014	-16%	-\$509,095	-\$437,081	-\$72,014	-16%	-\$3,034,375



# Screenshots

Journal Details								
Report Number: CRONUS Report #005								
Entity	Entity Code	Account Code	Reporting Account Description	Transaction Date	Posted Date	Amount Local Currency	Amount Reporting Currency	Journal Number
CRONZL	CRONZL	1240	1240 - Accum. Depr., Oper. Equip.	2018-07-31	2018-07-31	\$999.00	\$999.00	D2018070001
Fiscal Year	CRONZL	1290	1290 - Operating Equipment, Total	2018-07-31	2018-07-31	\$999.00	\$999.00	D2018070001
FY 18/19	CRONZL	1340	1340 - Accum. Depreciation, Vehicles	2018-07-31	2018-07-31	\$4,994.00	\$4,994.00	D2018070001
Fiscal Quarter	CRONZL	1390	1390 - Vehicles, Total	2018-07-31	2018-07-31	\$4,994.00	\$4,994.00	D2018070001
All	CRONZL	1395	1395 - Tangible Fixed Assets, Total	2018-07-31	2018-07-31	\$5,993.00	\$5,993.00	D2018070001
Fiscal Month	CRONZL	2310	2310 - Customers Domestic	2018-07-01	2018-07-01	\$238,581.45	\$238,581.45	2018-7
Jul	CRONZL	2320	2320 - Customers, Foreign	2018-07-01	2018-07-01	(\$170,103.42)	(\$170,103.42)	2018-7
Scenario	CRONZL	2390	2390 - Accounts Receivable, Total	2018-07-01	2018-07-01	\$68,478.03	\$68,478.03	2018-7
Feb 2018 FCST	CRONZL	3195	3195 - Net Income for the Year	2018-07-31	2018-07-31	(\$5,993.00)	(\$5,993.00)	D2018070001
	CRONZL	3195	3195 - Net Income for the Year	2018-07-01	2018-07-01	(\$305,178.62)	(\$305,178.62)	2018-7
	CRONZL	5310	5310 - Revolving Credit	2018-07-01	2018-07-01	\$387,572.19	\$387,572.19	2018-7
	CRONZL	5410	5410 - Vendors, Domestic	2018-07-01	2018-07-01	(\$270,122.31)	(\$270,122.31)	2018-7
	CRONZL	5420	5420 - Vendors, Foreign	2018-07-01	2018-07-01	\$101,470.52	\$101,470.52	2018-7
	CRONZL	5490	5490 - Accounts Payable, Total	2018-07-01	2018-07-01	(\$168,651.79)	(\$168,651.79)	2018-7
	CRONZL	5611	5611 - Sales GST 10 %	2018-07-01	2018-07-01	\$6,015.66	\$6,015.66	2018-7
	CRONZL	5615	5615 - Sales GST 12.5 %	2018-07-01	2018-07-01	\$124,881.72	\$124,881.72	2018-7
	CRONZL	5621	5621 - Purchase GST 10 %	2018-07-01	2018-07-01	(\$1,312.04)	(\$1,312.04)	2018-7
	CRONZL	5625	5625 - US Purchase Tax 12.5 %	2018-07-01	2018-07-01	(\$110,498.08)	(\$110,498.08)	2018-7
	CRONZL	5630	5630 - MISC. US Tax	2018-07-01	2018-07-01	(\$1,307.07)	(\$1,307.07)	2018-7
	CRONZL	5790	5790 - GST, Total	2018-07-01	2018-07-01	\$17,780.19	\$17,780.19	2018-7
	CRONZL	6110	6110 - Sales, Retail - Dom.	2018-07-01	2018-07-01	\$155,611.16	\$155,611.16	2018-7
	Total					(\$1,602,075.99)	(\$1,602,075.99)	

